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APR 3 1996

February 22, 1996

Professor Matthew Meselson
Fairchild 363
Harvard University

Dear Matt:

This letter will confirm the terms of our agreement reached in our conversation this afternoon, 22 February, relating to specific items in your letter of 23 January.

Subject to my successfully closing the proposal I am now hopeful will be concluded in the next month, we agreed the following:

1. We will create the BWCW Project described per the descriptions of the job and plans earlier stated.
2. To this end, from CSIA core resources we will provide: (1) support for your Summer salary for the period in which you serve as Faculty chair at the rate of approximately \$22K per Summer; (2) partial support for your administrative assistant, coming to approximately \$15K per year beginning on July 1; (3) support for the HSP Harvard Colloquia of up to \$8K per year direct costs (plus support costs provided by Graceann, etc.)

In sum, these costs will come to about \$45K.

The additional funding from CSIA core expenses of approximately \$50K will cover the Director of CWBW Policy Studies who will be your colleague and supporter.

In addition, we will make every effort to hire at least one Fellow—pre-doc or post-doc—who will be part of the BWCW initiative with you, to be funded and housed from our budget for Fellows. Thus, for example, if Justin can be brought as a Fellow, perhaps partially shared with Abe Chayes or some equivalent, he would come as a CSIA Fellow.

You would have the additional slot for the Director or Associate Director for which folks like Brad, Seth, Jessica or whoever would compete.

This expenditure from the core budget seed money will, we hope, be recouped by a proposal that CSIA will take the lead in working with you to develop and sell. My hope would be that we can raise about \$200,000 per year for this effort, the first \$100,000 of which will cover these core expenses (and thus allow the seed money to be used to seed other ventures), the additional \$100,000 of which would fund another Fellow or two or Assistant Director or related activities. To that end, my first target will be the Rockefeller Foundation, where I will talk to Goldmark about the notion of support for you and a team including Justin, Treasa, and Mitslal to press ratification of the Chemical Weapons Convention this year.

We also talked about other foundations whom we should identify, align clearly in our crosshairs, and approach, including: Compton; George Merck; Public Welfare (or equivalent if it has a different name, in any case, the Scoville Foundation which Todd Scoville is now on the Board of), W. Alton Jones, Carnegie, Ford, Ploughshares and other American foundations. We also agreed that the Japanese foundations would be a good target and that we will get a list of those, including the Center for Global Partnership, and talk about tactics. You also mentioned Thyssen in Germany and the Welcome Foundation in Britain, which will be the biggest, and which has some window for biological and perhaps even chemical weapons activity.

I am glad to be working with you and look forward to an active and successful collaboration.

Warm regards,

A handwritten signature in black ink, appearing to be 'GTA', with a long horizontal flourish extending to the right.

Graham T. Allison